



# IT Asset / Management Disposition

**Your gadgets have more to give.<sup>®</sup>**

Reusing more, recycling less,  
for greater value and sustainability.

## HOW IT WORKS

Sage helps transform a company's investment in technology from inevitable obsolescence to a store of value. We're expert at managing the consolidation of idle or surplus assets, securing confidential data, and finding productive new uses—inside or outside your company—for almost every gadget. Security improves; costs decline; sustainability soars.

## HOW WE'RE DIFFERENT

Sage is on a mission: we're making the world more sustainable by extending the life of electronics. In simple terms, this means better value, less waste, and a smaller carbon footprint for your business. Fully realized, a Sage solution helps you be more frugal, secure, accountable, and more engaged with your employees and the communities you serve. That's a much bigger kind of sustainability than just being green!

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## Hardware Appraisals

Our appraisals provide critical support for lifecycle and refresh planning. All we need is make, model and configuration.

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## Secure Logistics

Our reverse logistics program is accountable and secure, not to mention convenient and affordable. We have options for a full range of data sensitivities, asset values, and equipment types, nationwide.

## Value Recovery

Sage tests, repairs, and refurbishes to squeeze optimal value from every kind of hardware. It's our mission to resell more and recycle less. You and the planet both win!

## Receipt & Deploy

We will efficiently receive, asset tag, warehouse, and distribute new hardware to your install teams. Sage manages DOAs, and can provide configuration, imaging, and data transfer services.

## Data Destruction

Accountability and control at every step guarantees data security for all assets: PC, server, mobility, networking, storage, and print. Certificates of Destruction are maintained online indefinitely.

## Redeployments

Sage will refurbish equipment you qualify as redeployable for further use in the enterprise— great savings versus new! Your redeployable inventory is available to order from your Sage Central portal.

## Employee Purchase Program (EPP)

Give your employees the first opportunity to purchase your fully retired technology. Sage handles payments, support calls, and returns. We also provide a one-year warranty.

## Data Retention

We'll identify and securely store data bearing assets that are subject to retention for legal discovery, mergers and acquisitions, and compliance actions.

## Employee Collection Events

A great mechanism for promoting the tenets of asset stewardship: reuse, security, and responsible recycling. Sage coordinates staffing, publicity materials, and detailed reporting.

## Donations

Transform surplus tech into opportunity for low income individual. Your donations are fully refurbished with Windows® and Office®, a one-year warranty, and take-back at end of life.

# Making IT Bloom

A great ITAM and ITAD program impacts up to seven enterprise stakeholders. Yet too often lifecycle management is siloed inside IT and ITAM— an opportunity missed to optimize value and proactively manage risk. Sage engages stakeholders across the enterprise to participate in the governance and continuous improvement of its solution. Our proprietary Bloom Report provides periodic assessment and analysis of our work and progress for each of the stakeholders— metrics, trending, and recommendations. We collaborate in person or online, and set targets for making a good thing better.

## Lease Returns

Lease returns reduce buy-out costs for missing items, charge-backs for damages, and eliminates charges for late returns. Sage coordinates logistics and lease schedule reconciliation with the lessor.

## Data Center Decommissioning

If your company is moving out, refreshing, maintaining, or closing your data center, Sage can help with data destruction, asset resale, lease return, infrastructure removal and trade-ins.

## Product Sourcing

We offer refurbished, commercial-grade technology at a fraction of the cost. Great for supporting a legacy platform, equipping projects and contractors/interns. A one-year warranty included.

## Recycling

We hate to recycle, but when a device has no further utility, we recycle domestically and according to the the e-Stewards Standard—the world's most stringent certification for electronics recycling.

## Customer Portal

Sage Central is our intuitive, secure portal for requesting service, managing approvals, accessing reports, and managing inventory for redeployments, data retention, donations, and lease returns.



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## Bloom Report

The Sage Bloom Report showcases program performance and success stories in key stakeholder areas, illustrating where new value in the IT Lifecycle is being achieved, or could be achieved, with better device management and disposition processes. Working alongside key stakeholders, Sage increasingly improves results in environmental, social, and governance (ESG) areas for every enterprise.

### Key Stakeholders

|                  |              |
|------------------|--------------|
| Asset Management | Philanthropy |
| Data Security    | Sourcing     |
| Environmental    | Technology   |
| Finance          |              |